



**General Services Administration
Federal Acquisition Service**

Authorized Federal Supply Schedule FSS Price List

Online access to contractor ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!®, a menu-driven database system. The Internet address for GSA Advantage!® is GSAAdvantage.gov.

**Multiple Award Schedule
FSC Group: Professional Services**

Contract No.: 47QRAA24D001Y

Contract Period: December 15, 2023 – December 14, 2028

Skjei Telecom, Inc.

8609 Westwood Center Drive, Suite 110
Vienna, VA 22182

Tel: 703-917-4077

www.skjeitelecom.com

POC: William Swart

Business Size: Small

For more information on ordering go to the following website:
<https://www.gsa.gov/schedules>

Price List current as of Modification # PS-A815 effective December 22, 2023

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PRICING 16

CUSTOMER INFORMATION**1a. Special Item Numbers (SINs)**

541330ENG Engineering Services

541420 Engineering System Design and Integration Services

541715 Engineering Research and Development and Strategic Planning

OLM – Order-Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. – **Not applicable. Skjei Telecom does not offer physical goods or software items that would carry a model number. Skjei Telecom only offers services with associated hourly rates, therefore please refer to Paragraph 1c below.**

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. – **Skjei Telecom’s offerings are all based on hourly labor rates. Please refer to the section on page 8 for “DESCRIPTION OF MAS SERVICES BY LABOR CATEGORY” and the section on page 16 for “PRICING”.**

2. Maximum order –

\$1,000,000 for SINs 541330ENG, 541420, and 541715

\$250,000 for SIN OLM

However, agencies may place, and Skjei Telecom may honor, orders exceeding this limit. When orders exceed this value, agencies are encouraged to seek pricing reductions.

3. Minimum order – \$100**4. Geographic coverage (delivery area) – Domestic****5. Point(s) of production (city, county, and state or foreign country)**

Skjei Telecom, Inc.

8609 Westwood Center Drive, Suite 110

Vienna, VA 22182.

6. Discount from list prices or statement of net price – Government Net Prices (discounts already deducted)

7. Quantity discounts –

0.5% Quantity/Volume discount for a single task order between \$100,000.00 – \$249,999.99

0.75% Quantity/Volume discount for a single task order between \$250,000.00 - \$499,999.99

1.0% Quantity/Volume discount for a single task order exceeding \$500,000.00

8. Prompt payment terms – Payment terms are requested as Net 30 days and no discount for prompt payments is offered. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign Items (list items by country of origin) – None

10a. Time of Delivery – Determined by individual task order.

10b. Expedited Delivery – None

10c. Overnight and 2 day delivery – None

10d. Urgent Requirements – None

11. F.O.B Point – Destination

12a. Ordering Address(es)

Skjei Telecom, Inc.
8609 Westwood Center Drive, Suite 110
Vienna, VA 22182

12b. Ordering procedures – See Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment Address(es)

Skjei Telecom, Inc.
8609 Westwood Center Drive, Suite 110
Vienna, VA 22182

14. Warranty Provision – None

15. Export packing charges, if applicable – Determined by individual order.

16. Terms and conditions of rental, maintenance and repair (if applicable) – Not applicable

17. Terms and conditions of installation (if applicable) – Not applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable) – Not applicable

18b. Terms and conditions for any other services (if applicable) – Not applicable

19. List of service and distribution points (if applicable) – Not applicable

20. List of participating dealers (if applicable) – Not applicable

21. Preventive maintenance (if applicable) – Not applicable

22.a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) – Not applicable

22.b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g. contractor's website or other location.) ICT accessibility standards can be found at: <https://www.Section508.gov/> – Not applicable

23. Unique Entity Identifier (UEI) Number – PGJ4YNJYAM74

24. Notification regarding registration in System for Award Management (SAM) database – Skjei Telecom is registered and active in SAM.

Service Contract Labor Standards

The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor will inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number.

DESCRIPTION OF SERVICE OFFERINGS

This section provides the descriptions of the service offerings by Special Item Numbers (SINs) identified below as they apply to the Professional Engineering Discipline (PED) of Electrical Engineering provided by Skjei Telecom.

541330ENG
541420
541715
OLM

SPECIAL ITEM NUMBER (SIN) DESCRIPTIONS**541330ENG Engineering Services**

Services include: applying physical laws and principles of engineering in the design, development, and utilization of instruments, processes, and systems. Services may involve any of the following activities: provision of advice, concept development, requirements analysis, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the implementation or installation phase, inspection and evaluation of engineering projects, and related services.

NOTE: Services under this SIN do not include architect-engineer services as defined in the Brooks Act and FAR Part 2, or construction services as defined in FAR Parts 2 and 36.

541420 Engineering System Design and Integration Services

Services include creating and developing designs and specifications that optimize the use, value, and appearance of their products. These services can include determination of system architecture, subsystem components, data flows, and interfaces taking into consideration user requirements and needs, market appeal, and efficiency in implementation, operations, and maintenance.

Associated tasks include, but are not limited to risk reduction strategies and recommendations to mitigate identified risk conditions, performance-based design reviews, high level detailed specification and scope preparation, configuration, management and document control, simulation, modeling, training, consulting, and mission analysis.

NOTE: Services under this SIN do not include architect-engineer services as defined in the Brooks Act and FAR Part 2 or construction services as defined in FAR Part 2 and 36.

541715 Engineering Research and Development and Strategic Planning

Services include conducting research and experimental development (except nanotechnology and biotechnology research and experimental development) in engineering; such as

telecommunications, broadcast and digital media technologies, electronics, computers, meteorological observation and data dissemination systems, and other allied subjects.

Typical tasks include, but are not limited to, analysis of mission, program goals and objectives, program evaluations, analysis of program effectiveness, requirements analysis, organizational performance assessment, special studies and analysis, training, and consulting; requirements analysis, cost/cost performance trade-off analysis, feasibility analysis; operations and maintenance, evaluation of testing and maintenance programs, program/project management, technology transfer/insertion, training and consulting.

NOTE: Services under this SIN do not include architect-engineer services as defined in the Brooks Act and FAR Part 2 or construction services as defined in FAR Part 2 and 36.

OLM Order-Level Materials (OLM)

Order-Level Materials (OLMs) are supplies and/or services acquired in direct support of an individual task or delivery order. OLMs are unknown before a task or delivery order is placed and may only be applicable to Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN) and are typically subject to a Not To Exceed (NTE) price. OLMs include direct materials, subcontracts for supplies and incidental services for which there is not a labor category specified in the task order or contract, other direct costs, and indirect costs. OLMs are not "open market items." The Order-Level Materials SIN can only be used in direct support of another awarded SIN.

DESCRIPTION OF MAS SERVICES BY LABOR CATEGORY

This section includes the description of the labor category services available under this Multiple Award Schedule Price List. These services are presented in the same manner that Skjei Telecom sells to commercial and other government clients. Hourly rates are offered and are directly related to Skjei Telecom's commercial offerings.

For each labor category available, there is a job title; general description of the position; functional/responsibility description; and minimum education and experience levels.

The following are applicable labor category education substitutions:

Bachelor's Degree equals four (4) years of relevant experience

Master's Degree equals six (6) years of relevant experience or a Bachelor's Degree and two (2) years of relevant experience.

PROGRAM MANAGER I**GENERAL SUMMARY**

Directs the performance of a variety of related projects that may be organized by technology, program or client. Oversees technology development and/or application, marketing, and resource allocation within program client base.

FUNCTIONAL DESCRIPTION

1. Manages programs consisting of multiple projects including project identification, design, development and delivery.
2. Responsible for the effective management of funds and personnel, and is accountable for the quality and timely delivery of all contractual items.
3. Operates within client guidance, contractual limitations, and Company business and policy directives. Serves as focal point of contact with client regarding program activities.
4. Ensures that all required resources including manpower, engineering/design standards, computer time, and facilities are available for program implementation.
5. Maintains the development and execution of business opportunities based on broad, general guidance. Responsible for marketing new technology and follow-on business acquisitions.
6. Confers with Project Managers to provide technical advice and to assist with problem resolution.

7. May perform other general management duties as assigned.

MINIMUM EDUCATION AND EXPERIENCE

Program Manager I – Bachelor's Degree and 4 years of general management experience.

PROGRAM MANAGER II**FUNCTIONAL DESCRIPTION**

1. Manages programs consisting of multiple projects including project identification, design, development and delivery.
2. Responsible for the effective management of funds and personnel, and is accountable for the quality and timely delivery of all contractual items.
3. Operates within client guidance, contractual limitations, and Company business and policy directives. Serves as focal point of contact with client regarding program activities.
4. Ensures that all required resources including manpower, engineering/design standards, computer time, and facilities are available for program implementation.
5. Maintains the development and execution of business opportunities based on broad, general guidance. Responsible for marketing new technology and follow-on business acquisitions.
6. Confers with Project Managers to provide technical advice and to assist with problem resolution.
7. May perform other general management duties as assigned.

MINIMUM EDUCATION AND EXPERIENCE

Program Manager II – Bachelor's Degree and 10 years of general management experience including 5 years of technical management experience.

PROGRAM MANAGER III**FUNCTIONAL DESCRIPTION**

1. Manages more senior programs consisting of multiple projects including project identification, design, development and delivery.
2. Responsible for the effective management of funds and personnel, and is accountable for the quality and timely delivery of all contractual items.

3. Operates within client guidance, contractual limitations, and Company business and policy directives. Serves as focal point of contact with client regarding program activities.
4. Ensures that all required resources including manpower, engineering/design standards, computer time, and facilities are available for program implementation.
5. Maintains the development and execution of business opportunities based on broad, general guidance. Responsible for marketing new technology and follow-on business acquisitions.
6. Confers with Project Managers to provide technical advice and to assist with problem resolution.
7. May perform other general management duties as assigned.

MINIMUM EDUCATION AND EXPERIENCE

Program Manager III – Master’s Degree and 16 years of general management experience including 8 years of technical management experience.

BUSINESS SPECIALIST I

GENERAL SUMMARY

Includes all work efforts supporting programs/projects that is identified as business and financial management in nature, including but not limited to program/project control, finance and accounting, program/project planning and scheduling, cost estimating and budget development, etc.

FUNCTIONAL DESCRIPTION

1. Performs complex evaluations of existing procedures, processes, techniques, models, and/or systems related to management problems or contractual issues that generally require a written report including recommended solutions.
2. Principal duties may include, but are not limited to: developing work breakdown structures; preparing program/project cost estimates and budgets; establishing program/project resource allocations and activity schedules; preparing charts, tables, graphs, and diagrams to assist in analyzing problems; collecting and analyzing program/project cost/schedule/technical performance metrics, etc.
3. Provides daily supervision and direction to administrative/management support staff.
4. May perform other business/financial management duties as assigned.

MINIMUM EDUCATION AND EXPERIENCE

Business Specialist I – Bachelor’s Degree and 2 years of general experience.

BUSINESS SPECIALIST II**FUNCTIONAL DESCRIPTION**

1. Performs complex evaluations of existing procedures, processes, techniques, models, and/or systems related to management problems or contractual issues that generally require a written report including recommended solutions.
2. Principal duties may include, but are not limited to: developing work breakdown structures; preparing program/project cost estimates and budgets; establishing program/project resource allocations and activity schedules; preparing charts, tables, graphs, and diagrams to assist in analyzing problems; collecting and analyzing program/project cost/schedule/technical performance metrics, etc.
3. Provides daily supervision and direction to administrative/management support staff.
4. May perform other business/financial management duties as assigned.

MINIMUM EDUCATION AND EXPERIENCE

Business Specialist II – Bachelor’s Degree and 4 years of general experience.

BUSINESS SPECIALIST III**FUNCTIONAL DESCRIPTION**

1. Performs complex evaluations of existing procedures, processes, techniques, models, and/or systems related to management problems or contractual issues that generally require a written report including recommended solutions.
2. Principal duties may include, but are not limited to: developing work breakdown structures; preparing program/project cost estimates and budgets; establishing program/project resource allocations and activity schedules; preparing charts, tables, graphs, and diagrams to assist in analyzing problems; collecting and analyzing program/project cost/schedule/technical performance metrics, etc.
3. Provides daily supervision and direction to administrative/management support staff.
4. May perform other business/financial management duties on senior projects as assigned.

MINIMUM EDUCATION AND EXPERIENCE

Business Specialist III – Bachelor’s Degree and 8 years of general experience.

PRINCIPAL CONSULTING ENGINEER I**GENERAL SUMMARY**

Independently performs a variety of very complex engineering tasks requiring specialized subject matter expertise, which are generally accomplished as a consultant to agency senior-level management or in direct support of critical agency missions and responsibilities.

FUNCTIONAL DESCRIPTION

1. Independently plans and performs very complex engineering and consulting tasks that require an understanding and command of specialized subject matter as well as a broad knowledge of the political, statutory and regulatory environment in which the customer agency must perform its mission.
2. May manage major technical/engineering programs/projects of higher complexity and importance than those normally assigned to less technically knowledgeable Program or Project Managers.
3. Coordinates and directs the activities of lower-level Engineers/Analysts and Engineering Technicians to meet the objectives of specific programs/projects.
4. May perform other specialized consulting duties as assigned.

MINIMUM EDUCATION AND EXPERIENCE

Principal Consulting Engineer I – Bachelor’s Degree and 10 years of general engineering experience including 5 years of specialized subject matter experience.

PRINCIPAL CONSULTING ENGINEER II**FUNCTIONAL DESCRIPTION**

1. Independently plans and performs very complex engineering and consulting tasks that require an understanding and command of specialized subject matter as well as a broad knowledge of the political, statutory and regulatory environment in which the customer agency must perform its mission.

2. May manage major technical/engineering programs/projects of higher complexity and importance than those normally assigned to less technically knowledgeable Program or Project Managers.
3. Coordinates and directs the activities of lower-level Engineers/Analysts and Engineering Technicians to meet the objectives of specific programs/projects.
4. May perform other specialized consulting duties as assigned.

MINIMUM EDUCATION AND EXPERIENCE

Principal Consulting Engineer II – Master’s Degree and 15 years of general engineering experience including 8 years of specialized subject matter experience.

SYSTEMS ENGINEER I**GENERAL SUMMARY**

Assists with definition of system requirements, working under direction of Principal Consulting Engineers, and Program Managers. Codes modules as assigned with little supervision. Participates in development and implementation of system specifications, designs, integration, testing, and documentation.

FUNCTIONAL DESCRIPTION

1. Analyzes requirements and develops solutions.
2. Provides comprehensive definition of all aspects of system development from analysis of mission needs to verification of system performance. Evaluates alternatives and assesses risks and costs.
3. May perform other systems engineering duties and special studies and analyses as assigned.

MINIMUM EDUCATION AND EXPERIENCE

Systems Engineer I – Bachelor's Degree and 2 years of general engineering experience.

SYSTEMS ENGINEER II**FUNCTIONAL DESCRIPTION**

1. Analyzes requirements and develops solutions.

2. Provides comprehensive definition of all aspects of system development from analysis of mission needs to verification of system performance. Evaluates alternatives and assesses risks and costs.
3. May perform other systems engineering duties and special studies and analyses as assigned.

MINIMUM EDUCATION AND EXPERIENCE

Systems Engineer II – Bachelor's Degree and 5 years of general engineering experience.

SYSTEMS ENGINEER III**FUNCTIONAL DESCRIPTION**

1. Analyzes requirements and develops solutions.
2. Provides comprehensive definition of all aspects of system development from analysis of mission needs to verification of system performance. Evaluates alternatives and assesses risks and costs.
3. May perform other systems engineering duties and more senior studies and analyses as assigned.

MINIMUM EDUCATION AND EXPERIENCE

Systems Engineer III – Master's Degree and 8 years of general engineering experience.

ENGINEER / ANALYST I**GENERAL SUMMARY**

Performs a variety of engineering tasks under supervision of higher-level Engineers/Analysts, which are broad in nature and are concerned with the design, development, testing, implementation and operation/sustainment of complex systems, including consideration of hardware/software, personnel training, logistics support requirements, support facilities and/or specialized test/support equipment. May perform with some pre-defined latitude for unreviewed actions and decisions.

FUNCTIONAL DESCRIPTION

1. Plans and performs engineering research, system design and development, and other assignments in conformance with industry design/engineering standards and best practices as well as customer-unique specifications and requirements.

2. Responsible for the technical/engineering part of a project or task of lesser complexity and importance than those normally assigned to Senior Engineers/Analysts.
3. Coordinates the activities of Junior Engineers/Analysts and Engineering Technicians assigned to specific engineering projects/tasks.
4. May perform other engineering duties and special studies and analyses as assigned.

MINIMUM EDUCATION AND EXPERIENCE

Engineer/Analyst I – Bachelor's Degree and 2 year of general experience.

ENGINEER / ANALYST II**FUNCTIONAL DESCRIPTION**

1. Plans and performs engineering research, system design and development, and other assignments in conformance with industry design/engineering standards and best practices as well as customer-unique specifications and requirements.
2. Responsible for the technical/engineering part of a project or task of lesser complexity and importance than those normally assigned to Senior Engineers/Analysts.
3. Coordinates the activities of Junior Engineers/Analysts and Engineering Technicians assigned to specific engineering projects/tasks.
4. May perform other engineering duties and special studies and analyses as assigned.

MINIMUM EDUCATION AND EXPERIENCE

Engineer/Analyst II – Bachelor's Degree and 5 years of general experience.

ENGINEER / ANALYST III**FUNCTIONAL DESCRIPTION**

1. Plans and performs engineering research, system design and development, and other assignments in conformance with industry design/engineering standards and best practices as well as customer-unique specifications and requirements.
2. Responsible for the technical/engineering part of a project or task of lesser complexity and importance than those normally assigned to Senior Engineers/Analysts.

3. Coordinates the activities of Junior Engineers/Analysts and Engineering Technicians assigned to specific engineering projects/tasks.
4. May perform other engineering duties and special studies and analyses as assigned.

MINIMUM EDUCATION AND EXPERIENCE

Engineer/Analyst III – Bachelor’s Degree and 8 years of general experience.

PRICING

This section presents Skjei Telecom pricing for the labor categories described above.

| Skjei Telecom, Inc. Multiple Award Schedule Rates | | | | | |
|--|--|--|--|--|--|
| Prices reflected are for all offered SINs and are inclusive of associated Industrial Funding Fee (IFF) | | | | | |
| Labor Category | Rate for 12/15/2023- 12/14/2024 | Rate for 12/15/2024- 12/14/2025 | Rate for 12/15/2025- 12/14/2026 | Rate for 12/15/2026- 12/14/2027 | Rate for 12/15/2027- 12/14/2028 |
| Program Manager I | \$120.91 | \$125.00 | \$129.22 | \$133.58 | \$138.10 |
| Program Manager II | \$139.04 | \$143.74 | \$148.59 | \$153.61 | \$158.80 |
| Program Manager III | \$151.13 | \$156.24 | \$161.52 | \$166.98 | \$172.62 |
| Business Specialist I | \$86.65 | \$89.58 | \$92.61 | \$95.75 | \$98.98 |
| Business Specialist II | \$94.71 | \$97.91 | \$101.22 | \$104.64 | \$108.18 |
| Business Specialist III | \$115.87 | \$119.79 | \$123.84 | \$128.02 | \$132.34 |
| Principal Consulting Engineer I | \$172.29 | \$178.12 | \$184.14 | \$190.37 | \$196.81 |
| Principal Consulting Engineer II | \$206.55 | \$213.53 | \$220.75 | \$228.21 | \$235.93 |
| Systems Engineer I | \$116.88 | \$120.83 | \$124.91 | \$129.13 | \$133.49 |
| Systems Engineer II | \$134.01 | \$138.54 | \$143.22 | \$148.06 | \$153.07 |
| Systems Engineer III | \$150.13 | \$155.20 | \$160.45 | \$165.87 | \$171.48 |
| Engineer/ Analyst I | \$116.88 | \$120.83 | \$124.91 | \$129.13 | \$133.49 |
| Engineer/ Analyst II | \$128.97 | \$133.33 | \$137.83 | \$142.49 | \$147.30 |
| Engineer/ Analyst III | \$146.10 | \$151.03 | \$156.14 | \$161.42 | \$166.88 |